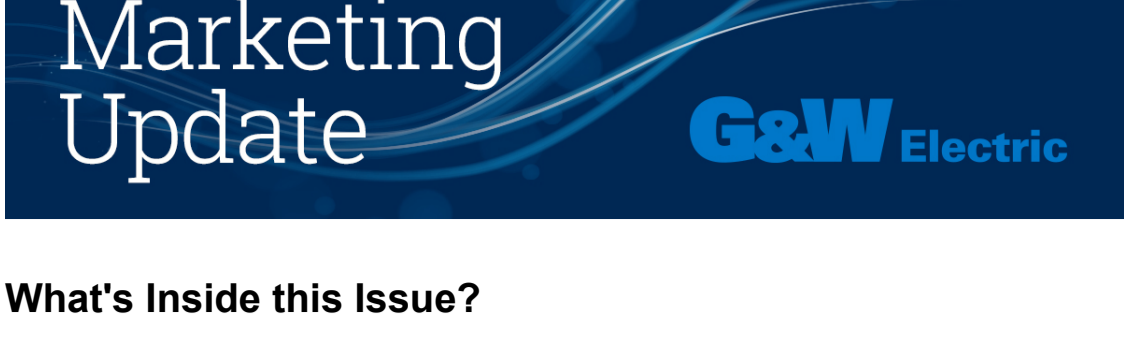
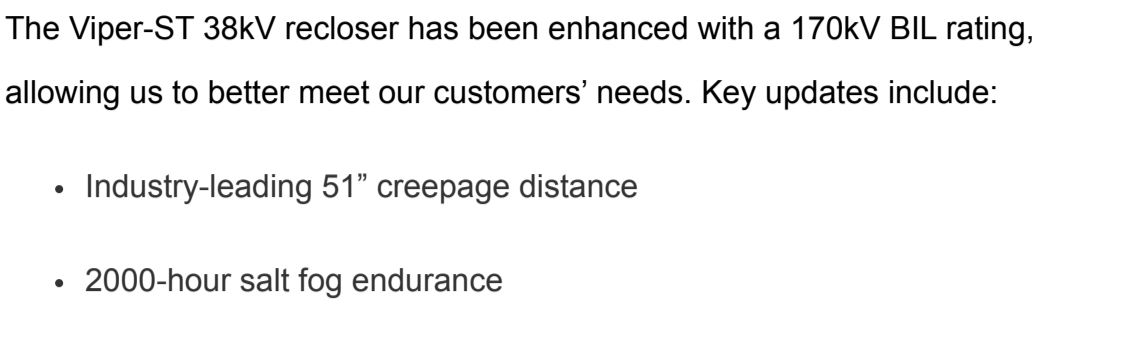


INTERNAL USE ONLY



What's Inside this Issue?

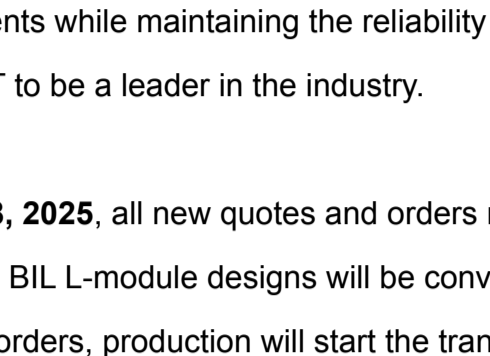
- Viper®-ST 38kV Update
- Published Articles
- New MarCom Team Member - Marla Pereda
- Cable Accessory Installation Videos
- Updated Collateral
- Updated Standard Terms & Conditions
- Featured eStore Item
- Future Events
- Current Shipping Lead Times
- Global Facility Closures



Viper®-ST 38kV Module - 170kV BIL Update

The Viper-ST 38kV recloser has been enhanced with a 170kV BIL rating, allowing us to better meet our customers' needs. Key updates include:

- Industry-leading 51" creepage distance
- 2000-hour salt fog endurance
- New continuous current rating option of up to 1000A at 40°C.



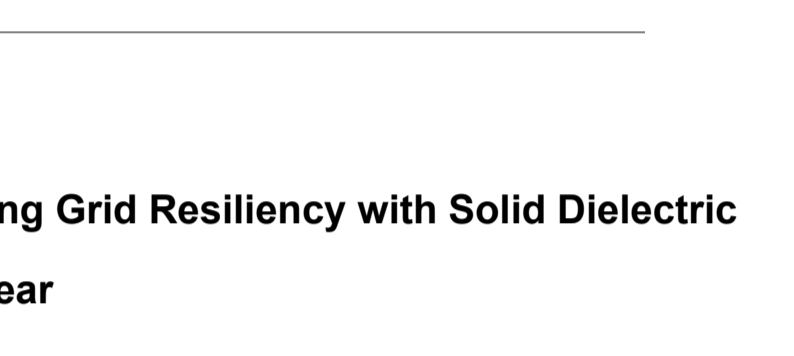
This product will allow us to continue supplying products compliant with IJUA and BABA requirements while maintaining the reliability and flexibility that enabled the Viper-ST to be a leader in the industry.

Starting **February 28, 2025**, all new quotes and orders received on or after this date for 38kV, 150kV BIL L-module designs will be converted to the 170kV BIL version. For blanket orders, production will start the transition beginning **May 15, 2025**. Work with your customers who require approval before **February 28, 2025**. Approval on the Product Change Notice form is needed for blanket customers and other customers with an approval process.

Training sessions to review the improvements to the 38kV and introduce the 40.5kV module are scheduled for Wednesday, March 5. If you have not received an invitation, contact your RVP.



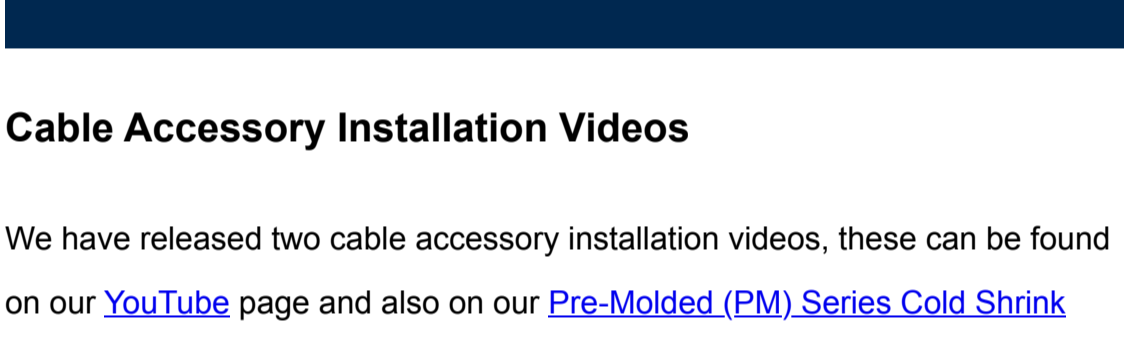
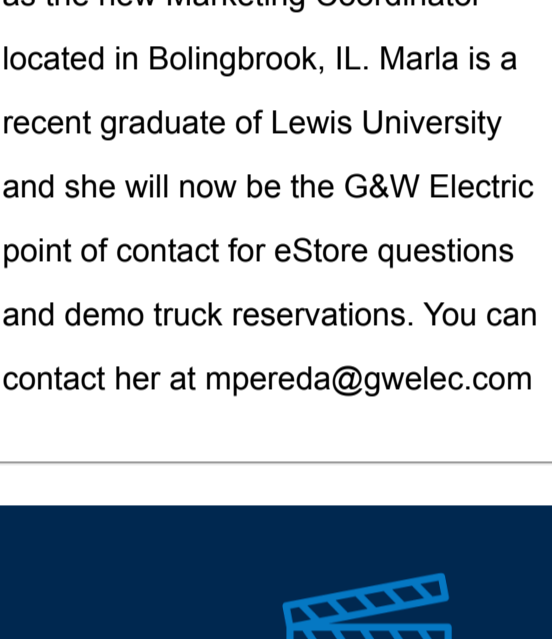
John H. Mueller Published in CIGRE Electra



In August 2024, John Mueller spoke at the CIGRE Conference in Paris on the topic of workforce challenges. Following this presentation, John was asked to submit an article focused on this same topic for the CIGRE Electra magazine. You can read this article by visiting [CIGRE's Electra Digital Magazine](#).

Enhancing Grid Resiliency with Solid Dielectric Switchgear

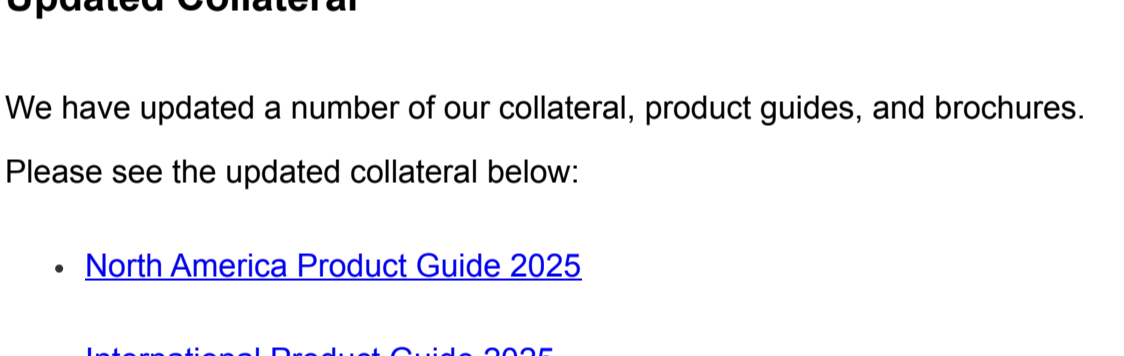
A new article has been written by Jeff Turnbull, Global Product Manager, Underground. You can read it on Renewable Energy World's [website](#).



Welcome - Marla Pereda



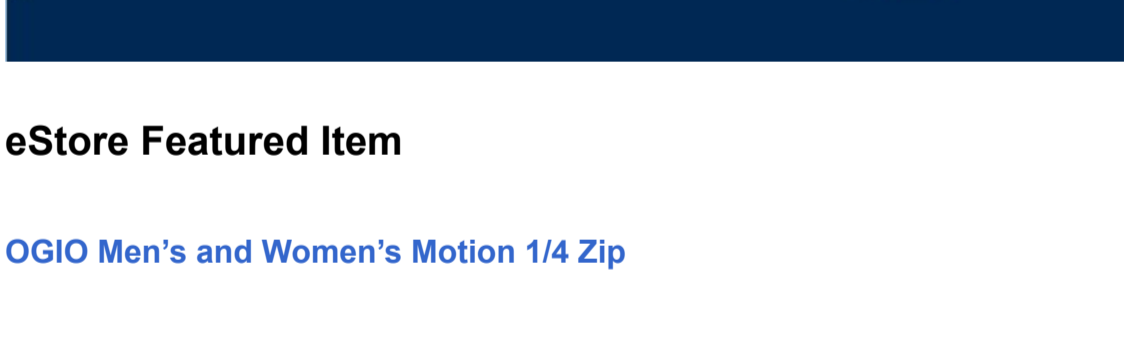
Marla Pereda has joined G&W Electric as the new Marketing Coordinator located in Bolingbrook, IL. Marla is a recent graduate of Lewis University and she will now be the G&W Electric point of contact for eStore questions and demo truck reservations. You can contact her at mpereda@gwelec.com



Cable Accessory Installation Videos

We have released two cable accessory installation videos, these can be found on our [YouTube](#) page and also on our [Pre-Molded \(PM\) Series Cold Shrink Accessories](#) page. We also translated these videos into Mandarin. Below are the links to the videos:

- [Installation Demo of Cold Shrink Medium Voltage Straight Joint \(English\)](#)
- [Installation Demo of Cold Shrink Medium Voltage Cable and Termination \(English\)](#)
- [Installation Demo of Cold Shrink Medium Voltage Straight Joint \(Mandarin\)](#)
- [Installation Demo of Cold Shrink Medium Voltage Cable and Termination \(Mandarin\)](#)



Updated Collateral

We have updated a number of our collateral, product guides, and brochures. Please see the updated collateral below:

- [North America Product Guide 2025](#)
- [International Product Guide 2025](#)
- [Slip-on® Terminations Brochure](#)
- [Cold Shrink Medium Voltage Cable Accessories](#)
- [Teros™ Brochure \(Spanish\)](#)
- [Teros Brochure \(Mandarin\)](#)
- [Teros Brochure \(Portuguese\)](#)

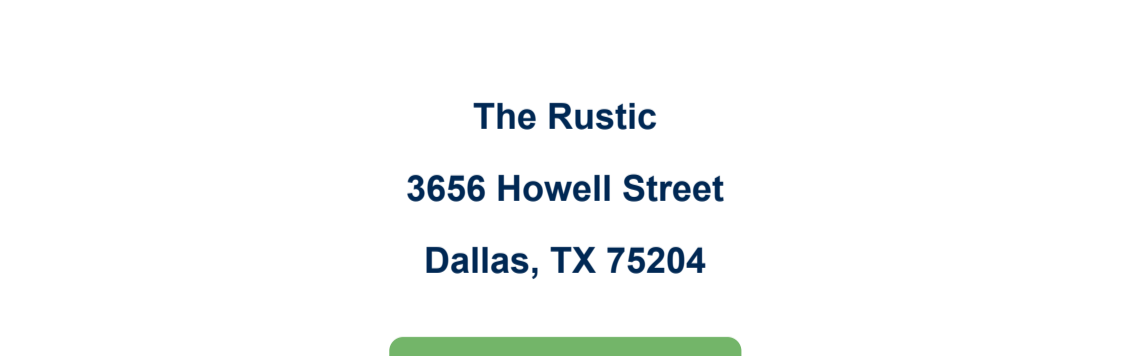


Updated Standard Terms and Conditions

We have updated our Terms and Conditions; please find the new documents below. These documents can also be found at the bottom of our G&W Electric [homepage](#).

[Standard Terms and Conditions of Sale – U.S.](#)

[Standard Terms and Conditions of Sale – Canada](#)

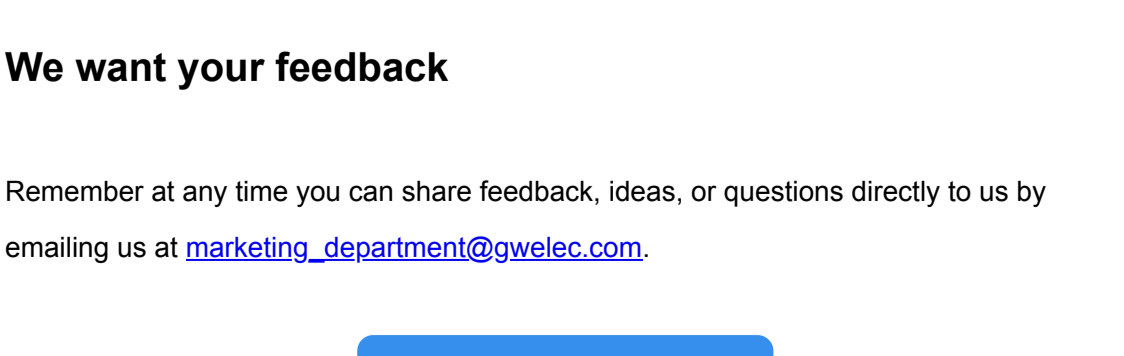
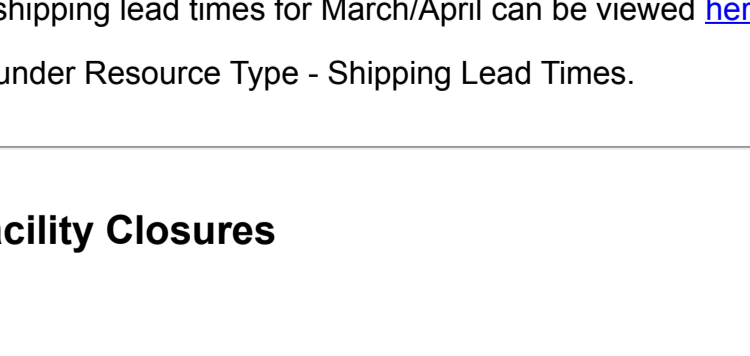


eStore Featured Item

OGIO Men's and Women's Motion 1/4 Zip

You can find the OGIO Motion 1/4 Zip in our [eStore](#) , under Products and Apparel.

Available in 3 colors, Black, Blue, and Grey.



DISTRIBUTECH®

DISTRIBUTECH 2025

SAVE THE DATE(S)

Dallas, Texas

G&W Electric Sales Meeting: Monday, March 24, 2025

G&W Electric Rep Cocktail Event: Monday, March 24, 2025

G&W Electric Customer Appreciation Event: Tuesday, March 25, 2025

Be sure to bookmark [G&W Electric's DISTRIBUTECH page](#) to stay up to date on all events at our biggest show in 2025. Please share the customer event with your customers.

Join us for a Texas-style networking event & afterparty!

Tuesday, March 25

6:00 p.m. - 10:00 p.m.

The Rustic

3656 Howell Street

Dallas, TX 75204

RSVP by March 12

IEEE ESW 2025

March 3 -7, 2025

Jacksonville, Florida

TechAdvantage

March 10 -12, 2025

Atlanta, Georgia

Current Shipping Lead Times

Our current shipping lead times for March/April can be viewed [here](#), or on our sales portal under Resource Type - Shipping Lead Times.

Global Facility Closures

Mexico:

March 17th

We want your feedback

Remember at any time you can share feedback, ideas, or questions directly to us by emailing us at marketing_department@gwelec.com.

Send Us Your Thoughts

G&W Electric

Engineered to order. Built to last.

[Can't view email? View in browser](#)

You are receiving this email because you signed up to receive our monthly newsletter at gwelectric.com. [Unsubscribe](#) from email communications.